

braska Press Advertising Service Neekly by the Nebraska Press Association / 845 "S" Street / Lincoln, NE 68508-1226 braska Press Advertising Service Nebraska Press Association / 845 "S" Street / Lincoln, NE 68508-1226

Calendar of Events

Upcoming Webinars:

Fri., June 26 - 10:00am CDT Getting People to Pick Up Your Paper in 2020 Presenter: Kevin Slimp, Newspaper Academy - WEBINAR COST: \$49.00 LEARN MORE & REGISTER: https://newspaper/field/

webinars/list/

Thurs., July 16 - 2:00pm CDT Legal Hotline Issues & Q&A Presenter: Shawn Renner, NPA Legal Hotline Attorney; Cline Williams Law Firm

> WEBINAR COST: FREE Sponsored by NPA/OnePress SAVE THE DATE - MORE DETAILS TO COME

Thurs., July 16 - 1:00pm CDT Think COVID Flattened Your Classifieds? Think Again.

Presenter: Janet DeGeorge, Classified Executive Training and Consulting **WEBINAR COST: \$35.00** LEARN MORE & REGISTER: *www.onlinemediacampus.com*

Thurs., July 23 - 1:00pm CDT Keeping Up With Digital Trends in 2020

Presenter: Tyson Bird, Digital Strategy Mgr, Texas Highway Magazine WEBINAR COST: \$35.00 LEARN MORE & REGISTER: www.onlinemediacampus.com

CONTACT INFO:

Telephone: 800-369-2850 or 402-476-2851 FAX: 402-476-2942 Legal Hotline: 402-474-6900 E-mail: nebpress@nebpress.com Web Site: http://www.nebpress.com

And now...on with the show!

Although the 2020 NPA annual convention was cancelled, we're still providing some of the major components of our annual event to our members through the use of technology. We'll recognize and honor member newspapers and their individual staff members for their journalistic and creative efforts from the past year.

<u>Contest & Awards Video</u> The video announcing contest and award winners launches THURSDAY, JUNE 25th at 2:00 p.m. CDT (online platform will be announced Thursday, shortly before 2pm)

All members will have access to the presentation at the same time and no results will be released in advance. All first-, second- and third-place contest winners in each category will be unveiled in the video.

The video is just under an hour in length – the same as prior years. **PART 2** of the video features the sweepstakes award winners. **PART 3** of the video features the Omaha World-Herald Service to Agriculture Awards & Community Service Awards; Outstanding Young Nebraska Journalist winners; and Golden Pica Pole honorees. The video can be viewed in whole or in parts, and will be available online after the launch date for at least 30 days.

We encourage newspapers to have staff "watch parties" and "celebrate locally" as contest and award winners are announced in the video. **AND** Email photos of your "watch parties"

to NPA (<u>nebpress@nebpress.com</u>) and we'll share them!

Contest Tab

The contest tab section featuring all contest winners is also being printed this year. Multiple copies will be mailed to each newspaper, to arrive soon after the June 25th video launch. Printing of this year's tab has been donated by the Scottsbluff Star-Herald.

Certificates

Certificates for individual category winners will be mailed to each newspaper, to arrive soon after the June 25th video launch.

The annual convention is about celebration, recognition, learning, camaraderie...and fun! We hope you enjoy the Nebraska Press Association's first "digital convention."

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NPA/OnePress Staff



Dennis DeRossett Executive Director Email: <u>dderossett@nebpress.com</u>

Jenelle Plachy Office Manager/Bookkeeper Email: <u>jp@nebpress.com</u>

Violet Spader Sales Manager Email: <u>vs@nebpress.com</u>

Carolyn Bowman Advertising Manager Email: <u>cb@nebpress.com</u>

Susan Watson Admin./Press Release Coordinator Editor, NPA Bulletin Email: <u>nebpress@nebpress.com</u>

Allen Beermann Emeritus Executive Director Email: <u>abeermann@nebpress.com</u>

Have a Legal Question??

Questions about editorial policy, journalism ethics or a legal notice?

Call the Nebraska Press Association Legal Hotline.

Contact Shawn Renner at: Cline, Williams, Wright, Johnson & Oldfather 1900 U.S. Bank Building, Lincoln, NE 68508, 402-474-6900, srenner@clinewilliams.com



Nelson joins Crete News full-time

Crete News, June 17, 2020

Caitlyn Nelson joined the Crete News staff in early May as a full-time reporter.

In Summer, 2019, Nelson began working at The News as an intern. During the school year she attended Doane University to finish her senior year, and managed the school's student newspaper, The Doane Owl.

After graduating from Doane University this Spring, Nelson returned to The News full-time, and remains focused on keeping the student community at Doane University connected and included in the community of Crete.

Nebraska newspaperwoman, Audrey French, dies at 85

Audrey French, longtime co-owner and copublisher of



several Nebraska newspapers, died May 21, 2020, at the Highland Park Care Center in Alliance, NE.

Audrey was raised on a ranch near Tryon, NE, graduated from McPherson County High School, and received training to teach school from the Nebraska State Normal School. She first taught school at

District 36 in McPherson County in Nebraska.

In 1952, Audrey married Art French, and they went on to own and publish several Nebraska newspapers. In 1957, they purchased the Tryon Graphic. They moved to Stapleton with their four children in 1960 after purchasing the Stapleton Enterprise. The couple purchased the Thomas County Herald in 1981, the Arnold Sentinel in 1987, and later purchased Creative Printers, Inc., in Stapleton, one of the first offset job printing shops in Nebraska.

Audrey had said she was destined to work at a newspaper. Her parents, Hugh and Louelva Priest had owned and published the Tryon Graphic, and Audrey grew up with fond memories of carrying a pencil and paper around town making notes of local community news. The Frenches received the Nebraska Press Association's Golden Pica Pole Award in 2007 for 50 years of faithful service to the newspaper profession in Nebraska.

Audrey continued as publisher of all four newspapers after Art's death in 2008. She continued to oversee daily operations, and was the number one proofreader. She moved to the Highland Park Care Center in Alliance in 2015.

She was preceded in death by her husband, Art. Survived by her children, Judy Kramer of North Platte; Brian French of Brady; Karla (Mike) Janecek of North Platte; Darwin (Diana) French of Alliance; and their families. Private graveside services were held May 28 at Miller Cemetery near Tryon. A memorial has been established in Audrey's name, and online condolences can be left at <u>https://www.adamsswanson.com/</u>. Adams & Swanson Funeral Home, North Platte, NE, was in charge of arrangements.



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Guide to aggressive reporting? Begin with the basics

By Jim Pumarlo, June 15, 2020

A publisher once asked how I defined aggressive

reporting. During my tenure at the Red Wing Republican Eagle, we considered it our badge of honor. If someone threw up roadblocks to information we considered pertinent to our readers, we doubled and tripled our efforts – and usually were successful.



So what type of scenarios prompted

stepped-up investigation and reporting? A handful of circumstances immediately come to mind.

A local business makes significant layoffs with no public explanation.

Starting players don't dress for high school sporting events for no apparent reason.

A government body awards a vendor contract worth thousands of dollars and takes the unusual measure of voting in secret.

A company sends letters to landowners to gauge their interest in being a host site for storage of radioactive nuclear waste with all correspondence purposely kept under the public radar.

A law enforcement chief is suspended for taking a joy ride with his nephew in the new water patrol boat during working hours; the city makes a deal to not voluntarily disclose the suspension.

We pursued all of the stories and published the facts. Many of our arguments were grounded in the letter of the law on open meetings and government data. We pushed equally hard for the information in the spirit of the law.

But aggressive reporting extends beyond tackling the sensitive and contentious subjects in recording a community's living history. Being assertive also means delivering meaningful content. It means putting yourselves in the mindset of readers – paying attention to the 5 Ws and H of a solid story to make sure you have filled all gaps.

Consider these examples:

• A headline announces a local chamber of commerce banquet. The two-sentence news brief reads, in part: "The Chamber of Commerce held its annual meeting and awards dinner Monday night... Results were not available at press time."

• A city council has its annual reorganizational meeting with contested balloting for the president and vice president positions. The two individuals are elected on split ballots, each by a different voting block. The story references some of the motions and debate, but nowhere does it report who voted for whom on the two ballots.

• An individual announces his candidacy for an elective office he unsuccessfully sought two years earlier. The report is accompanied by a two-year-old photo with his long hair; he now sports a conventional haircut. The photo was updated on the website, but was it caught in time for the print edition?

• A young woman decides to open a clothing store because she has difficulty finding wardrobes for her tall, slender build. The feature story omits the most important fact: her height.

• A local high school sports team plays an away game on a Tuesday night. The result, not reported until the non daily's Saturday edition, includes individual point totals for the host team but says hometown player statistics were not available.

• Three residents speak up at a meeting, challenging a local government body's action on an issue that has gained community wide attention. The reporter – remotely watching the cable broadcast of the meeting months before any social distancing precautions due to the coronavirus – quotes two of the speakers minus their names.

The examples should make all editors cringe. The lackadaisical reporting and disregard to elementary information erode a newspaper's foundational credibility.

The examples are an embarrassment to a newspaper's self-promotion as the go-to source for local news. At a very basic level, the misfires in reporting prompt readers and advertisers alike to ask: What's the value of the product?

Make no mistake today's media landscape is fractured and changing every day. The challenges to survive and thrive are even greater due to the economic impact of the coronavirus.

Newspapers still have an inside track as the premier clearinghouse of information in your communities, and you have many platforms on which to deliver that news. Community newspapers, at their best, are stewards of your communities. The news columns are a blend of stories that people like to read and stories they should read.

But success depends on practicing the tenets of solid reporting. Ignore the basic elements of journalism, and the path to maintaining relevancy in your communities becomes much steeper.

Jim Pumarlo writes, speaks and provides training on community newsroom success strategies. He is author of "Journalism Primer: A Guide to Community News Coverage," "Votes and Quotes: A Guide to Outstanding Election Coverage" and "Bad News and Good Judgment: A Guide to Reporting on Sensitive Issues in Small-Town Newspapers." He can be reached at <u>www.pumarlo.com</u> and welcomes comments and questions at <u>jim@pumarlo.com</u>.

'All Together Now' campaign delivers message: the power of newspapers

June 10, 2020

Newspapers are gearing up for the reopening of businesses shut down by the pandemic since March. It's a great time to show the POWER OF NEWSPAPERS that are, we would all agree, the best investment an advertiser can make.

Newspaper Association Managers (NAM) has partnered with Metro Creative Graphics to deliver a series of three promotional messages that can be sent to loyal and prospective advertisers.

NNA member papers can access the three ads here: https://relevanceprojectnet.wordpress.com/ resources/

Campaign details:

Theme: ALL TOGETHER NOW (...time to open)

The message: Let us help you reopen and welcome back customers. And cheers to our newsrooms for keeping us informed during challenging times.

The closer: NEWSPAPERS ARE YOUR BEST INVESTMENT. WE CARE ABOUT LOCAL.

This starts a series: NEWSPAPER POWER.

The messages can be localized. The messages also can be localized by member newspapers with their own brand. They can revise, customize and run with them as they see fit. The suggested best use for these is to go directly to potential advertisers. Also, they could make great rack cards and billboards, as well go on your web sites.

A bit of background: This series started as an initial experiment of The Relevance Project. Stronger promotions of our industry and common branding are desired actions of the overall initiative. Metro Creative, Rob Zimmerman and Darrell Davis, embraced our urgency to deliver results and quickly moved from "test" to ready-to-go messages. Special thanks to them. They want us to succeed big time.



NEBRASKA PRESS ASSOCIATION

SPORTS EDITOR: Platte Valley Media, LLC is seeking a sports editor that has an interest in writing and photography. Experience is a plus but absolutely not necessary. Interested parties can send resumes to <u>news@gothenburgtimes.com.</u>

GRAPHIC DESIGNER: To design ads and pages for West Point News and Elkhorn Valley Shopper, and design commercial print jobs. Advanced knowledge and skills in Adobe Creative Suites, especially InDesign and Photoshop, are required. Must be versatile and a team player since we are a small business and employees help in various aspects of the business. Some writing and reporting will be required. Contact: Tom Kelly, West Point News, <u>publisher@wpnews.com</u>, 402-380-0784 (cell).

NEWSPAPER FOR SALE: Central City Republican-Nonpareil for sale after 30 years with the same owners, who are retiring. Building located in heart of downtown and is in great shape, computers including server are all but new. Paper is sound, town has outstanding leadership and community support for the newspaper and its website are strong. We are ready to make a deal, so drop us a line at jensenpub@hamilton.net or write us a note at PO Box 26, Central City NE 68826, and let's make a deal.

OWNERS PLANNING TO RETIRE: Excellent county seat weekly newspaper operation for sale to qualified buyer. Includes one larger newspaper, 1,900 circulation, and 2 smaller newspapers in Boone County, NE. Opportunity to consolidate and/or expand. Profitable, excellent staff, turnkey. Very nice apartment above office helps with financing (only one mortgage). You will want to see this opportunity! We will help you "learn the ropes" if you wish. Contact Jim or Julie Dickerson, Albion News, Albion, NE, Call 402-741-5071, or email to: jim@albionnewsonline.com.

NEWSPAPER FOR SALE: Two weekly newspapers for sale in growing Omaha metro area. Will sell individually or as a pair. Serious inquiries only. Contact 402-762-5352.

June 22, 2020

NEWSPAPER FOR SALE: The Voice News of Western Nebraska, based in Morrill, Nebraska is for sale. The two-year-old newspaper covers the communities of Mitchell, Morrill, Minatare, Lyman and Henry in Scotts Bluff County. The paper has an ultra local focus and has experienced tremendous advertising growth in its first two years. Ideal for a community journalist looking to live in a beautiful Panhandle community near the Wyoming border. If interested, contact <u>reporter@voicenewsnebraska.com</u>, or 402-762-5352.

ATTACHED TO THIS WEEK'S BULLETIN:

Classified Advertising Exchange.

Updated 2020 Nebraska Open Meetings Act booklets available

Nebraska's open meetings law serves as a tool to help all citizens better understand and be more aware of the actions and decisions of elected and appointed officials.

An updated 2020 version of the Nebraska Open Meetings Act booklet, (last updated in 2012) is available for \$1.00 each (plus postage).

To purchase booklets, contact Susan Watson, <u>nebpress@nebpress.com</u>.

Advertising in the Classified Advertising Exchange is no charge for NPA members and \$10 per week for non-members (approximately 25 words). It's a great way to sell or find equipment, hire a new employee, advertise a service you provide, sell or buy a newspaper. Only Nebraska member newspapers may advertise for help wanted for Nebraska newspapers. No out-of-state help wanted advertisements accepted. Mail, email or fax us your ad copy by noon Friday for the following weeks' Bulletin. Need more information? Contact Susan Watson in the NPA office: (402)476-2851/NE: 800-369-2850, or email: nebpress.com.